



November 12, 2007

Far West Capital - Funding Case Study

Far West Capital provides working capital financing solutions to growing businesses through a variety of accounts receivable and inventory financing tools. Here's another example of our services in action:

Deal Summary:

- High-tech distributor of specialized equipment in South Texas
- Business growing rapidly -- in need of working capital
- Bank wanted to keep the relationship but couldn't lend into extreme growth

Far West Capital Provided:

\$575,000 Accounts receivable and inventory financing facility

The Far West Capital Difference

This is another example of how our services can help our banking partners maintain (and even expand) relationships with their clients. In this case, the business owner needed specialized financing the bank was unable to provide. So we provided that service for them.

By customizing our financing services and working relationships in this way, we can help you better serve your clients. With regard to our banking partners, our mission is simple -- we want to help banks attract and retain commercial deposit and lending clients. The transaction summarized above did both of these things.

If we can help you on a deal of your own, please contact us!

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