



April 2008

Far West Capital - Case Study

Far West Capital provides working capital financing solutions to growing businesses through a variety of accounts receivable and inventory financing tools. Here's another example of our services in action:

Deal Summary:

- High-tech Consulting Business based in Austin, Texas
- Business growing rapidly -- in need of working capital
- Had a small line with a very large bank – insufficient to support growth
- Needed to get the deal done VERY QUICKLY

Far West Capital Provided:

\$600,000 Accounts Receivable Financing Facility

The Far West Capital Difference

This is another example of how our services can help our clients grow their business. In this case, the business owner needed specialized financing the bank was unwilling to provide. This deal was referred to us by a bank that looked at the opportunity and passed, the client is growing and profitable, just unable to obtain the necessary line amount to support their growth.

- We went from introduction to closed and funded in less than 2 weeks, start to finish.
- The client is now on track to triple its business and grow profits at significant clip.
- The banker who referred it to us now has a new deposit client and a future lending prospect.
- WIN – WIN – WIN

If we can help you on a deal of your own, please contact us!

Contact:

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